

## 11.90 ACRES FOR SALE

Hwy 371 / Dellwood Drive, Baxter, MN 56425



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## **Features**

## Hwy 371 Commercial Site.

Exceptional opportunity to secure 11.9 acres of prime commercial land with 975 feet of high-visibility Hwy 371 frontage. Situated in the rapidly expanding Hwy 371 corridor, just north of Menards, this property offers unparalleled exposure. Whether you're looking to build new or expand, this is the perfect location to capitalize



on the area's growth. Don't miss out on this highly sought-after spot to establish your business in one of the region's most dynamic areas!

**Address:** Hwy 371/ Dellwood Drive, Baxter, MN 56425

**Directions:** From Hwy 210/371 intersection in Baxter - North on Hwy 371

approx. 1/5 miles - Property is located on the right (east), directly

after Brainerd General Rental

**Lot Size:** 11.90 Acres Total (518,178 sq. ft.)

**High Ground:** 10 Acres (435,600 sq. ft.) **Wetland:** 1.90 Acres (82,578 sq. ft.)

**Frontage:** 975' on Hwy 371, 471' on Dellwood Dr and 131' on Novotny Rd

**PRICE REDUCED:** \$2,00,000 \$1,950,000

**2025 Real Estate Taxes:** \$28,968 (Including \$11,204.26 in Special Assessments)

**Note:** Seller to pay all Special Assessments

Continued on next page.



### Hwy 371/Dellwood Drive, Baxter, MN 56425

## **Features**

Water & Sewer: City

**Utilities Available:** Natural Gas, Telephone, Cable, and Fiber Optic

Access: 3/4 Access off of Hwy 371 onto Novotny Road or Dellwood Drive

**Easement:** There is a 50' wide Service Road Easement along the west edge of

the property, going the entire length of the property

**Billboard:** Seller to retain rights to the billboard on the property

**Wetlands:** There are wetlands on the property - please see Agent for details.

**Zoning:** C-2 Regional Commercial District

**PID#:** 40310593 & 40310614

**Legacy PID#:** 030314100AA0009 & 030311400BC0009

**Neighboring Businesses:** Located near Lakes Audio, Hilltop Trailers, Brainerd General

Rental, HART, Applebee's, Culver's, Menards, Arby's, Subway, Starbucks, Grizzly's Retail Center, Slumberland, Baxter Village, Holiday Inn Express, Arrowwood Lodge, Jack Pine Brewery, Kwik

Trip, West Side Liquor, plus numerous others.



# **Existing Legal Description**

#### Parcel 1:

That part of the Northeast Quarter of the Southeast Quarter, Section 31, Township 134 North, Range 28 West, Crow Wing County. Minnesota, described as follows: Commencing at the southeast corner of said Northeast Quarter of the Southeast Quarter; thence North 01 degree 14 minutes 03 seconds East, assumed bearing, 859.35 feet along the east line of said Northeast Quarter of the Southeast Quarter to the point of beginning of the tract to be described; thence South 55 degrees 45 minutes 42 seconds West 564.81 feet to the northeasterly right-of-way line for Trunk Highway No. 371; thence North 34 degrees 14 minutes 18 seconds West 975 .65 feet along said right-of-way line to the north line of said Northeast Quarter of the Southeast Quarter; thence South 88 degrees 56 minutes 20 seconds East 1026.18 feet along said north line to the northeast corner of said Northeast Quarter of the Southeast Quarter; thence South 01 degree 14 minutes 03 seconds West 469.91 feet along said east line of the Northeast Quarter of the Southeast Quarter to the point of beginning.

Together with and subject to an easement for a service road, the westerly line being adjacent to said northeasterly right-of- way line for Trunk Highway No. 371 and the easterly line of which is described as follows: Commencing at the point where the north line of said Northeast Quarter of the Southeast Quarter intersects said northeasterly right-of-way line of Trunk Highway No. 371; thence South 88 degrees 56 minutes 20 seconds East 61.26 feet along said north line to the point of beginning of the easterly line to be described; thence South 34 degrees 14 minutes 18 seconds East 1204.04 feet; thence South 30 degrees 33 minutes 22 seconds East 406.74 feet to the south line of said Northeast Quarter of the Southeast Quarter and there ending. Parcel 2:

All the real property, together with improvements, if any, situate, lying and being in the County of Crow Wing and State of Minnesota, described as follows:

That part of the East One-half of the Northeast Quarter, Section 31, Township 134 North, Range 28 West, described as follows: Commencing at the East quarter corner of said Section 31; thence West assumed bearing, along the South line of said East One-half of the Northeast Quarter 765.57 feet to the point of beginning; thence North 15 degrees 26 minutes 00 seconds East 203.73 feet to the centerline of an existing public road; thence South 74 degrees 34 minutes 00 seconds East along the centerline of said public road 131.45 feet; thence South 15 degrees 26 minutes 00 seconds West 167.44 feet to the South line of said East One-half of the Northeast Quarter; thence westerly along said south line of said East One-half of the Northeast Quarter to the place of beginning, according to the U.S. Government Survey thereof on file and of record in the office of the County Recorder in and for said County and State; FXCFPT

That portion of the above-described property which lies within a 66.00 foot wide strip of land, the centerline of which is described as follows: Commencing at the East quarter corner; thence North 01 degrees 07 minutes 41 seconds East 33.01 feet along the East line of said Southeast Quarter of the Northeast Quarter, Section 31, Township 134 North, Range 28 West to the point of beginning of the centerline to be described; thence North 89 degrees 54 minutes 33 seconds West 79.47 feet; thence northwesterly 80.81 feet along a tangential curve concave to the North, central angle 15 degrees 26 minutes 02 seconds and radius 300.00 feet; thence North 74 degrees 28 minutes 33 seconds West, tangent to the last described curve, 708.86 feet; thence westerly 105.53 feet along a tangential curve concave to the South, central angle 30 degrees 13 minutes 57 seconds and radius 200.00 feet to the easterly right of way line of State Trunk Highway 371 and said centerline there terminating. The sidelines of said 66.00 foot wide strip of land shall be prolonged or shortened to terminate at said easterly right of way line of State Trunk Highway 371 and at the South and East lines of said Southeast Quarter of the Northeast Quarter, Section 31, Township 134 North, Range 28 West.

### **EXCEPT**

That part of the East 33.00 feet of the Northeast Quarter of the Southeast Quarter (NE1/4-SE1/4), Section Thirty-one (31), Township One Hundred Thirty-four (134) Range Twenty-eight (28), Crow Wing County, Minnesota which lies north of the following described line; Commencing at the southeast corner of said NE1/4-SE1/4; thence North 00 degrees 16 minutes 23 seconds East, bearing based on Crow Wing County Coordinate Database NAD 83, 859.35 along the east line of said NE1/4-SE1/4 to the point of beginning of the line to be described; thence South 54 degrees 48 minutes 02 seconds West 40.52 feet to the west line of said East 33.00 feet of the NE1/4-SE1/4 and said line there ending.

#### AND

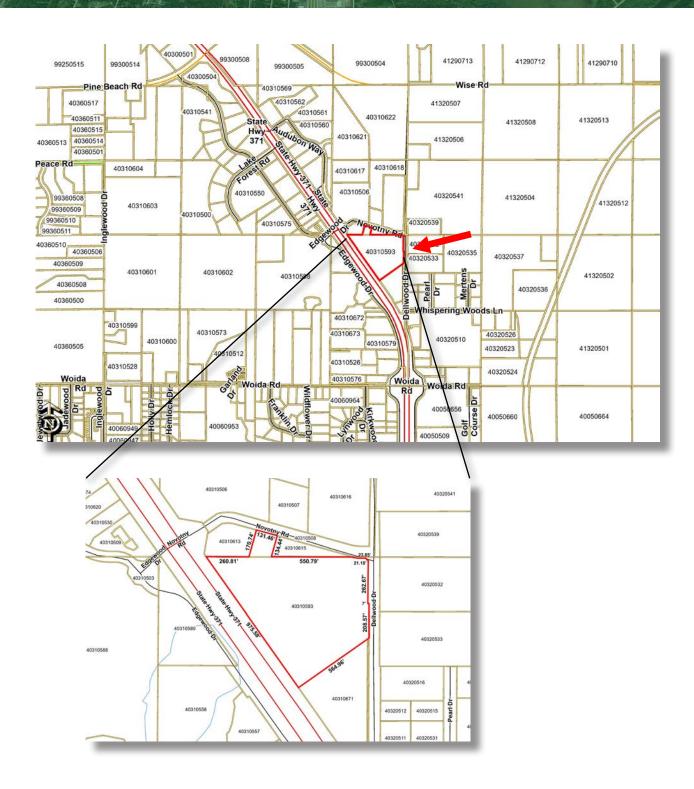
That part of said NE1/4-SE1/4, described as follows: Commencing at the northeast corner of said NE1/4-SE1/4; thence North 89 degrees 54 minutes 33 seconds West, bearing based on Crow Wing County Coordinate Database NAD 83, 33.00 feet along the north line of said NE1/4-SE1/4 to the west line of the East 33.00 feet of said NE1/4-SE1/4, the point of beginning of the tract to be described; thence continuing North 89 degrees 54 minutes 33 seconds West 97.00 feet along said North line of the NE1/4-SE1/4; thence South 74 degrees 40 minutes 27 seconds East 93.20 feet to the west line of the East 40.00 feet of said NE1/4-SE1/4; thence South 00 degrees 16 minutes 23 seconds West 260.18 feet along said west line of the East 40.00 feet of said NE1/4-SE1/4 to a point 284.80 feet south and 40.00 feet west of said northeast corner of the NE1/4-SE1/4; thence South 89 degrees 43 minutes 37 seconds East 7.00 feet to said west line of the East 33.00 feet of the NE1/4-SE1/4 to a point 284.80 feet south and 33.00 feet west of said northeast corner of the NE1/4-SE1/4; thence North 00 degrees 16 minutes 23 seconds East 284.70 feet along said West line of the East 33.00 feet of the NE1/4-SE1/4 to the point of beginning.







# **Section Map**





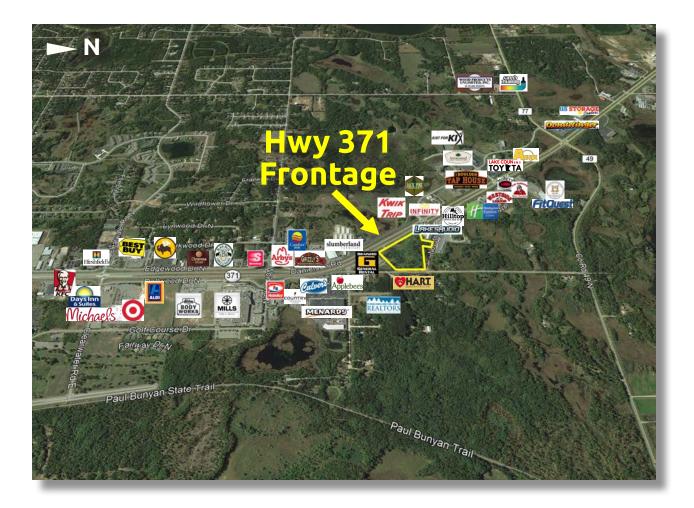
## **Section Aerial**





Hwy 371/Dellwood Drive, Baxter, MN 56425

# **Aerial Photo**





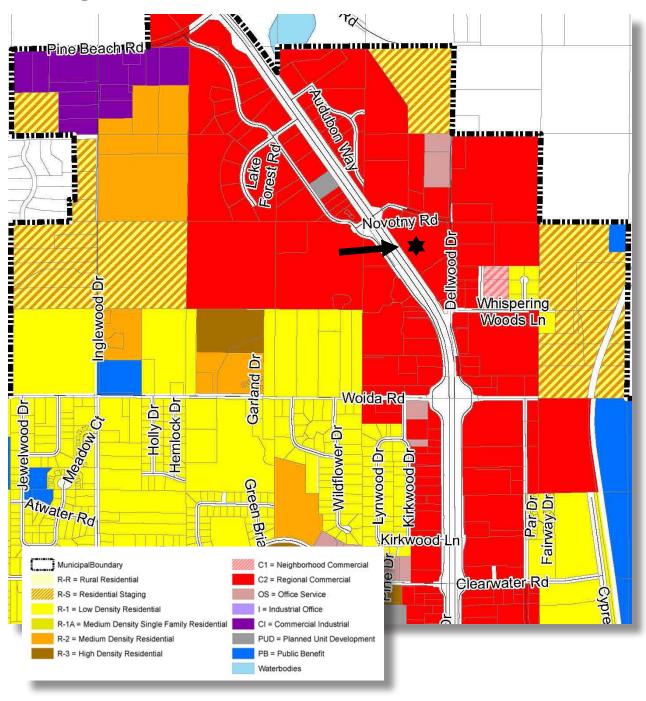
# **Aerial Photo**





## **Zoning Map**

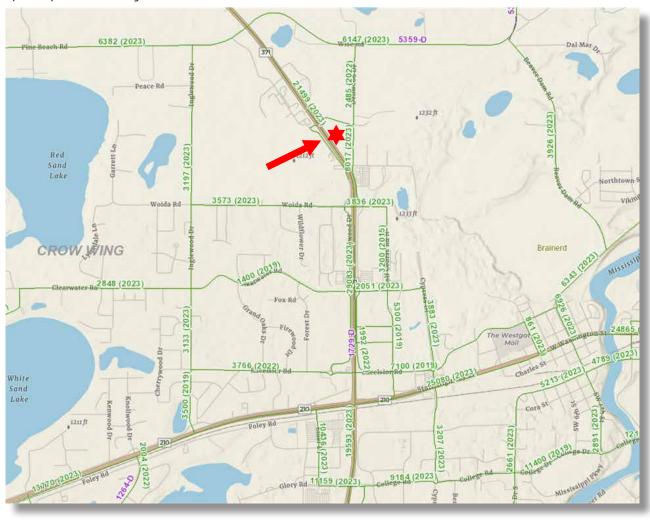
### C-2 Regional Commercial





## Counts from MNDOT Traffic Counts

Traffic Counts: 21,499 (2023) on Hwy 371, 8,017 (2023) on Dellwood Drive and 1,612 (2023) on Novotny Road



# **Location Map**





### Hwy 371/Dellwood Drive, Baxter, MN 56425

## Figures from STDB, CCIM Demographics

Trade Area 2024 Population (Includes the following counties):

Crow Wing County 68,541
Cass County 31,282
Total Trade Area Population 99,823

**2024 Population:**Brainerd

Baxter

31,866

9,043

Estimated Summer Population: Brainerd/Baxter 200,000+

Projected Population Growth Change 2024-2029:

Crow Wing County 0.52%
Brainerd 0.38%
Baxter 1.38%

Households in 2024: Crow Wing County 29,089

Brainerd 13,109 Baxter 3,643

**2024 Median Household Income:** Crow Wing County \$74,012

Brainerd \$68,083 Baxter \$76,101

Leading Employers in Crow Wing County in 2025:

Essentia Health

Cuyuna Regional Medical Center

Brainerd School District Grandview Lodge Breezy Point Resort

Ascensus Clow Stamping Crow Wing County Madden's Resort Cragun's Resort Walmart

Ruttgers Bay Lake Resort Cub Foods/Super Valu (3 Stores)

Central lakes College

Anderson Brothers Construction Pequot Lakes School District

Mills Automotive Bang Printing City of Brainerd

Costco

Bethany Good Samaritan Woodland Good Samaritan Crosby Ironton School District

Minnesota Care

Continued on next page.

#### Leading Employers Cont.:

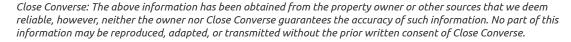
Landis + Gyr Northstar Plating Nortech Systems

Lindar Avantech Reichert Bus Lexington Growth Zone CTC

Stern Companies

MNDOT MNDNR TDS

Graphic Packaging Crow Wing Power





## Demographics

Brainerd Lakes Area Businesses: (To see a list of additional businesses, please go to www.explorebrainerdlakes.com)

Financial Institutions: 16+

(multiple locations not counted)

Churches: 30+ Schools: 15+ Golf Courses: 27+

Resorts: Birch Bay Boyd Lodge Breezy Point Resort

Craguns
Fritz's Resort
Grand View Lodge
Gull Lake Resort
Kavanaugh's
Lost Lake Lodge
Maddens

Manhatten Beach Lodge

Quarterdeck

Ruttger's Bay Lake Lodge

Sullivans

Plus numerous others

Major Retailers:

Aldi

Anytime Fitness Ashley Furniture Auto Zone Best Buy

Brother's Motorsports Cashwise Liquor (2) Christmas Point

Costco

Dick's Sporting Goods Discount Tire

Dollar Tree (2) Dollar General Dondelinger Dunham's Sports

East Brainerd Mall (17 Retailers)

Family Dollar Fleet Farm Harbor Freight Home Depot Home Goods Hobby Lobby Jiffy Lube Major Retailers Continued:

Kohl's Menards Michaels PetSmart Planet Fitness Super One (3) Super Wal-Mart Takedown Gym

The Power Lodge

TJ Maxx Ulta Beauty Walgreens

Target

Westgate Mall (27 Retailers)

Westside Liquor

Restaurants/Fast Food:

218 Local 371 Diner Antler's Applebee's Arby's B-Merri

Bar Harbor Baxter's

Black Bear Lodge & Saloon

Blue Oyster Boulder Tap House Breezy Point Marina Buffalo Wild Wings Burger King Burritos California Caribou Coffee (4)

Char Chick N Rice China Garden Chipotle Coco Moon

Cold Stone Creamery

Cowboy's

Cragun's Legacy Grill

Cru
Culver's
Dairy Queen (3)
Domino's Pizza (3)
Dough Bros.
Dunkin Donuts (2)

Restaurants/Fast Food Continued:

Dunmire's (2) El Tequila Ernie's Firehouse Subs Five Guys Four Seas

Grizzly's Grill & Saloon

Hardee's Hunt 'N Shack Ippin Ramen & Sushi Jack's House Jersey Mike's Jimmy John's KFC

Little Caesar's Loco Express

Lucky's

Perkins

Madden's Classic Grill Manhattan Beach Maucieri's McDonalds (2) Moonlite Bay Nautical Bowls Papa Murphy's Pizza

Pine Peaks
Pizza Hut
Pizza Ranch
Poncho & Lefty's
Rafferty's Pizza (4)
Riverside Inn
Ruttger's
Sakura
Senor Patron
Sherwood North
Slice on Oak
Starbucks (3)
Subway (3)

Sunshine's Summer House

Taco Bell
Taco John's
The Barn
The Commander
The Pines at Grandview

Wendy's (2) Ye Ole Wharf Zorbaz (2)





### Thank you for considering this Close - Converse opportunity

Close - Converse is pleased to present this real estate opportunity for your review. It is our intention to provide you with the breadth of information and data that will allow you to make an informed decision.

#### We are here to help

Please review this package and contact us with any questions you may have. We are prepared to discuss how this property meets your needs and desires. Facts, figures and background information will aid in your decision. Should you need specialized counsel in the areas of taxation, law, finance, or other areas of professional expertise, we will be happy to work with your advisor or, we can recommend competent professionals.

### How to acquire this opportunity

When you have made a decision to move forward, we can help structure a proposal that covers all the complexities of a commercial real estate transaction. As seller's representatives, we know the seller's specific needs and can tailor a proposal that expresses your desires, provides appropriate contingencies for due diligence and results in a win-win transaction for all parties.

### Agency and you

Generally, we are retained by sellers or landlords to represent them in the packaging and marketing of their commercial, investment or development real estate. You are encouraged to review the Minnesota disclosure form "Agency Relationships in Real Estate Transactions" which is enclosed at the end of this package. If you have questions about agency and how it relates to your search for the right property, please ask us. We will answer all your questions and review the alternatives.

Should you wish to pursue this opportunity, please acknowledge your review of "Agency Relationships" by signing, dating and returning it to us.



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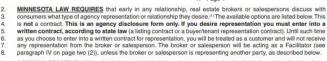
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46. 47.

# **Agency Disclosure**

#### AGENCY RELATIONSHIPS IN **REAL ESTATE TRANSACTIONS**

1. Page 1



ACKNOWLEDGMENT: I/We acknowledge that I/we have been presented with the below-described options. I/We understand that until I/we have signed a representation contract, I/we am/are not represented by the broker/salesperson. I/We understand that written consent is required for a dual agency relationship.

THIS IS A DISCLOSURE ONLY, NOT A CONTRACT FOR REPRESENTATION.

(Signature

Seller's/Landlord's Broker: A broker who lists a property, or a salesperson who is licensed to the listing broker, represents the Seller/Landlord and acts on behalf of the Seller/Landlord. A Seller's/Landlord's broker owes to the Seller/Landlord the fiduciary duties described on page two (2). <sup>(2)</sup> The broker must also disclose to the Buyer material facts as defined in MN Statute 82.68, Subd. 3, of which the broker is aware that could adversely and significantly affect the Buyer's use or enjoyment of the property. (MN Statute 82.68, Subd. 3 does not apply to rental/lease transactions.) If a broker or salesperson working with a Buyer/Tenant as a customer is representing the Seller/Landlord, he or she must act in the Seller's/Landlord's best interest and must tell the Seller/Landlord information disclosed to him or her, except confidential information acquired in a facilitator relationship (see paragraph IV on page two (2)). In that case, the Buyer/Tenant will not be represented and will not receive advice and counsel from the broker or salesperson.

Buyer's/Tenant's Broker: A Buyer/Tenant may enter into an agreement for the broker or salesperson to represent and act on behalf of the Buyer/Tenant. The broker may represent the Buyer/Tenant only, and not the Seller/Landord. A leven if he or robe is being paid in whole or in part by the Seller/Landord. A Buyer/Srenant's broker owes to the Buyer/Tenant the fiduciary duties described on page two (2). <sup>50</sup> The broker must disclose to the Buyer material facts as defined in MN Statute 82.68, Subd. 3, of which the broker is aware that could adversely and significantly affect the Buyer's use or enjoyment of the property. (MN Statute 82.68, Subd. 3 does not apply to rentallease transactions.) If a broker or salesperson working with a Seller/Landord as a customer is representing the Buyer/Tenant, he or she must act in the Buyer's Tenant's best interest and must let the Buyer's mantant any information disclosed to him or her, except confidential information acquired in a facilitator relationship (see paragraph IV on page two (2)). In that case, the Seller/Landord will not be represented and will not receive advice and counsel from the broker or salesperson. II. Buyer's/Tenant's Broker: A Buyer/Tenant may enter into an agreement for the broker or salesperson to represent

III. Dual Agency - Broker Representing both Seller/Landlord and Buyer/Tenant: Dual agency occurs when one broker or salesperson represents both parties to a transaction, or when two salespersons licensed to the same broker each represent a party to the transaction. Dual agency requires the informed consent of all parties, and means that the broker and salesperson owe the same duties to the Seler/Landlord and the Buyer/Tenant. This role limits the level of representation the broker and salesperson can provide, and prohibits them from acting a transaction will be kept confidential unless one party instructs the broker or salesperson in writing to disclose specific information about him or her. Other information will be kept to disclose specific information about him or her. Other information will be kept and advocate for one party to the detriment of the other. 35. 36. 37. 38. 39. 40. 41. 42. 43. to the detriment of the other.(3)

Within the limitations described above, dual agents owe to both Seller/Landlord and Buyer/Tenant the fiduciary duties described below.<sup>(2)</sup> Dual agents must disclose to Buyers material facts as defined in MN Statute 82.68, Subd. of which the broker is aware that could adversely and significantly affect the Buyer's use or enjoyment of the property. (MN Statute 82.68, Subd. 3 does not apply to rental/lease transactions.)

. I have had the opportunity to review the "Notice Regarding Predatory Offender Information" on

50. Page 2

IV. Facilitator: A broker or salesperson who performs services for a Buyer/Tenant, a Seller/Landlord or both but does not represent either in a fiduciary capacity as a Buyer's/Tenant's Broker, Seller's/Landlord's Broker or Dual Agent. THE FACILITATOR BROKER OR SALESPERSON DOES NOT OWE ANY PARTY ANY OFTHE FIDUCIARY Agent. THE FACILITATOR BROKER OR SALESPERSON DOES NOT OWE ANY PARTY ANY OF THE FIDUCIARY DUTIES LISTED BELOW, EXCEPT CONFIDENTIALITY, UNLESS THOSE DUTIES ARE INCLUDED IN A WRITTEN FACILITATOR SERVICES AGREEMENT. The facilitator broker or salesperson owes the duty of confidentiality to the party but owes no other duty to the party except those duties required by law or contained in a written facilitator services agreement, if any, in the event a facilitator broker or salesperson overking with a Buyer/Tenant shows a property listed by the facilitator broker or salesperson, then the facilitator broker or salesperson must act as a Seller/SLandiord's Broker (see paragraph 1 to n page one (1)). In the event a facilitator broker or salesperson, working with a Seller/Landiord, accepts a showing of the property by a Buyer/Tenant being represented by the facilitator broker or salesperson must act as a Buyer's/Tenant's Broker (see paragraph III on page one (1)).

- This disclosure is required by law in any transaction involving property occupied or intended to be occupied by one to four families as their residence. 64.
- The fiduciary duties mentioned above are listed below and have the following meanings:
- The fiduciary duties mentioned above are listed below and have the following meanings: Logalty broker/salesperson will act only in client(s) best interest. Obscilence broker/salesperson will carry out all client(s) flavativations. Disclosure broker/salesperson will disclose to client(s) all material facts of which broker/salesperson has knowledge which might reasonably affect the client(s)' use and enjoyment of the property. Confidentially broker/salesperson will keep client(s)' confidences unless required by law to disclose specific information (such as disclosure of material facts to Buyers). Beasonable Care broker/salesperson will use reasonable care in performing duties as an agent. Accounting broker/salesperson will account to client(s) for all client(s)' money and property received as agent.
- 70. 71. 72. 73.
- If Seller(s)/Landlord(s) elect(s) not to agree to a dual agency relationship, Seller(s)/Landlord(s) may give up the opportunity to sell/lease the property to Buyer(s)/Tenant(s) represented by the broker/salesperson. If Buyer(s)/Tenant(s) elect(s) not to agree to a dual agency relationship, Buyer(s)/Tenant(s) may give up the opportunity to purchase/lease properties listed by the broker.

NOTICE REGARDING PREDATORY OFFENDER INFORMATION: Information regarding the predatory offender registry and persons registered with the predatory offender registry under MN Statute 243.166 may be obtained by contacting the local law enforcement offices in the community where the property is located, or the Minnesota Department of Corrections at (651) 361-7200, or from the Department of Corrections Web site at

vw.corr.state.mn.us.

MN:AGCYDISC-2 (8/14)





Office Location

521 Charles Street

Suite 201

Brainerd, MN 56401

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